

JOHN. M. SHAW
2230 Glencoe Street
Denver, Colorado 80207
303.912.4022

EXPERIENCE

REAL ESTATE CONSULTING SERVICES – Denver, Colorado
CONSULTANT

2014-Present

After a diversified real estate career spanning more than forty years, Mr. Shaw has established a real estate consulting practice and has recently been retained by four real estate related companies including the Fitzsimons Redevelopment Authority to manage the development of their 155 acre property; the WW Reynolds Company in Boulder to assist in refining their long-term development strategies; the Millennium Venture Group (MVG Development) to join their governing board and assist in creating their long term development strategies and staffing plan, and Confluent Development to assist in setting their company strategies.

MCWHINNEY – Loveland, Colorado
PRESIDENT

2009-2014

Founded in 1991 in Loveland, Colorado, McWhinney is a diversified real estate company that develops, owns and manages large-scale, multi-use properties. The organization has successfully developed office, medical, industrial, hospitality, retail, multifamily and institutional projects within its 3,000 acre Centerra property in Loveland, Colorado and Garden Grove, California. McWhinney more recently acquired the 935 acre North Park property in Broomfield, Colorado to place McWhinney in the path of future growth in the metropolitan Denver marketplace. As president, Mr. Shaw oversaw the entire McWhinney portfolio of commercial and community development projects and the acquisition of new properties.

OPUS NORTHWEST, LLC – Denver, Colorado
SENIOR VICE PRESIDENT/GENERAL MANAGER

1995-2009

The Opus Group of Companies was founded in 1953 in Minneapolis, Minnesota and through 2009 successfully completed more than 2,600 projects. In 2007, Opus completed, more than 24 million square feet of commercial properties and was ranked one of the largest office and industrial developers in the United States. Opus expanded its operations, and grew to provide comprehensive development and design/build services from twenty-eight regional offices located throughout the United States. Mr. Shaw was responsible for the Denver and Kansas City operations and the execution of all development work undertaken within these regions. The Denver office generated approximately \$120 million in revenues annually and successfully completed more than 7 million SF of commercial properties since opening in January 1995. The Kansas City office completed approximately \$70 million in revenues annually and successfully completed over 2.5 million SF of commercial properties since opening in 1999. During the fourteen years that Mr. Shaw managed the Denver office, they completed the 560,000 square foot Centennial Promenade shopping center, six office buildings in the Inverness Business Park and the award winning Lakewood City Commons project incorporating civic, cultural, retail and residential uses. Opus also completed the 290,000 square foot EPA Region 8 Headquarters in downtown Denver and developed the 271 unit Pinnacle at City Park South high-rise

condominium project adjacent Denver's City Park and the 300,000 s. f. office / 22 unit condominium 1400 Wewatta projects.

RANCON FINANCIAL CORPORATION – Temecula, California
SENIOR VICE PRESIDENT

1990-1995

Headquartered in Temecula since its founding in 1971, in Southern California's fast growing Inland Empire, Rancon Financial Corporation acquired, developed and managed diverse real estate holdings. During the 1980's, Rancon raised more than \$500 million through a national real estate syndication program and controlled a portfolio valued at more than \$450 million of industrial, office, retail and residential real estate in Southern California. Mr. Shaw was responsible for all acquisition, planning, entitlement, site development, building construction, marketing, leasing and sales activities for both Rancon's syndication portfolio and public, institutional and private sector clients. Mr. Shaw, as one of the five person executive team, was directly involved in the strategic repositioning of the Rancon organization and its assets to reflect the dramatically changed real estate market. The company successfully evolved into a real estate services provider for both syndication owned assets and public, institutional and privately owned properties. These efforts included significant organizational downsizing, the restructuring of institutional and private debt and the establishment of a meaningful third party fee program. In addition, he led the process of repositioning real estate assets to maximize their long-term financial return and an acquisition program initiated to take advantage of REO disposition programs.

DENVER TECHNOLOGICAL CENTER- Denver, Colorado
SENIOR VICE PRESIDENT

1984-1990

The Denver Technological Center is a nationally recognized 750 –acre mixed use development located along Denver's southeast business corridor. Through 1990, over 9,000,000 s. f. had been developed of a total projected built-out of 36,000,000 s. f. The Meridian International Business Center, acquired in 1984, is a 1,150-acre commercial project featuring a Jack Nicklaus championship golf course and is adjacent to the Centennial Airport. Total projected build-out will exceed 25,000,000 s. f. Mr. Shaw was responsible for all land planning, zoning, development, architectural control, marketing and sales activities. He was also the owner's representative for joint venture development programming with organizations such as Miller Klutznick Davis & Grey, Prudential Group, Trammel Crow Company, Vantage Companies, the John Madden Company and Chevron Land and Development. In addition, he coordinated a commercial asset acquisition program resulting in nine properties, representing over 1,000,000 s. f. being acquired and managed.

Board Member:

Goldsmith Metropolitan District
Meridian Metropolitan District
Denver Suburban Water District
South Denver Metro District
Joint Southeast Public Improvement Association
Greater Denver Corporation
Colorado State Chamber of Commerce and Industry

CRESTONE INVESTMENT COMPANY- Denver, Colorado
GENERAL PARTNER

1982-1984

Crestone developed “for sale” multi-family housing (condominiums and townhouses) and income producing commercial projects (neighborhood and convenience shopping centers in metropolitan Denver). Mr. Shaw was responsible for property acquisitions, design, construction, leasing and sales activities. In addition, he was the primary contact with financial institutions providing debt for project ventures.

VICTORIO REALTY GROUP- Denver, Colorado
EXECUTIVE VICE PRESIDENT

1978-1982

Victorio was involved in the development of retail, office, industrial and multi-family housing projects throughout the western United States. This included: neighborhood shopping centers in Grand Junction, Denver, and Colorado Springs, Colorado; San Antonio, Texas; Las Cruces, New Mexico; Phoenix, Arizona and Palm Springs and Lancaster, California. Office buildings of 60,000 s. f. to 180,000 s. f. in Denver, Colorado. Apartment projects of 120 – 280 units in Grand Junction, Craig and Colorado Springs, Colorado. Mr. Shaw was responsible for development activities associated with the design and construction of all Victorio projects including planning and zoning, design and construction contract administration, construction lender interfacing and tenant/client coordination. Design efforts were accomplished through contracts with area architectural firms. Housing projects, some tenant finish and minor construction, was executed by an in-house construction company (\$6,500,000 in 1982).

PRICE DEVELOPMENT COMPANY- Salt Lake City, Utah
VICE PRESIDENT

1975-1978

Mr. Shaw was responsible for project planning, design and construction on all development company projects. Design effort was accomplished through contracts with area architects. Construction was undertaken by the in-house company or bid to general contractors. Projects included retail, office and industrial facilities throughout the Intermountain West. Regional Malls in Logan, Utah; Pocatello and Idaho Falls, Idaho; Rock Springs and Casper, Wyoming. Neighborhood shopping centers in Las Vegas and Reno Nevada; Salt Lake City, Provo and Orem Utah; Denver and Colorado Springs Colorado; Idaho Falls and Boise, Idaho. Industrial buildings from 14,000 s. f. to 150,000 s. f. in Salt Lake City and office buildings from 8,000 s. f. to 120,000 s. f. in Salt Lake City. In addition, Mr. Shaw was Construction Manager for the Salt Lake County Center for the Performing Arts. This \$18 million project included a 2,800 seat Concert Hall, a 32,000 s. f. Visual Arts Center and the historic restoration of a 2,000 seat theater for Opera and Ballet.

GENERAL GROWTH DEVELOPMENT CORPORATION- Des Moines, Iowa
CONSTRUCTION PROJECT MANAGER

1972-1974

As Construction Project Manager, Mr. Shaw was responsible for contract buy-out, scheduling and construction coordination on regional mall projects in Moline, Illinois (820,000 s. f.) and Sioux Falls, South Dakota (950,000 s. f.)

UNITED STATES NAVY CIVIL ENGINEER CORPS

U.S. NAVY PUBLIC WORKS CENTER- Yokosuka, Japan
PLANNING OFFICER

1972

Mr. Shaw was the direct supervisor of the Engineering Department (26 architects and engineers) and the Maintenance Control Department (36 planners, estimators and inspectors) and the Facilities Planning Office.

U.S. PUBLIC WORKS CENTER – Yokosuka, Japan
FACILITIES PLANNING OFFICER

1970-1972

Mr. Shaw handled the coordination of all base facilities; planning and construction programs for the Yokosuka Naval Complex (a \$2 billion facility located 40 miles south of Tokyo and home port of the Seventh Fleet). He developed a Base Master Plan incorporating 706 new units of housing (single family, townhouse and high rise) and over 500,000 s. f. of new community support facilities to be constructed over the following five years by the Government of Japan, under the Yokohama Relocation Program.

OFFICER IN CHARGE OF CONSTRUCTION- Republic of Vietnam
ARMY DESIGN OFFICER

1969-1970

Mr. Shaw was the coordinator and government negotiator for all phases in the development of construction documents for over \$85 million worth of construction. Design was accomplished by architect-engineer contracts with minor in-house support. Construction was undertaken by troops, lump-sum third country contractors and the RMK-BRJ Combine. Projects included the MACV Headquarters Facilities in Long Binh and the Vietnamese Military Academy in Dalat.

EDUCATION

Bachelor of Architecture – Iowa State University, 1968

REGISTRATIONS

Registered Architect
NCARB Certificate Number 12,597
Iowa Registration Number 1520
Colorado Registration Number C-1838
Colorado Real Estate Broker Number ER 263461

PROFESSIONAL ASSOCIATIONS

American Institute of Architects- Emeritus Member
Urban Land Institute – Member
International Council of Shopping Centers – Member
National Association of Industrial and Office Properties – Past President, Colorado Chapter

CIVIC ASSOCIATIONS

Boys and Girls Clubs of Metro Denver – Past Chairman of the Board and Emeritus Board Member
Vectra Bank Colorado- Advisory Board Member
University of Colorado Real Estate Foundation – President of the Board
University of Colorado Foundation – Ex Officio Board Member
University of Colorado Real Estate Council – Past Chairman, Member Board of Governors

PAST CIVIC INVOLVEMENT

National Center for Atmospheric Research – Advisory Board Member
Denver Union Station Advisory Committee – Member
Iowa State University – Architectural Advisory Council, Member
Department of Veterans Affairs Construction Advisory Board – Board Member
Denver University School of Real Estate and Construction Management – Burns Society Member
Metro Denver Chamber of Commerce – Board Member, Member Executive Committee
Denver Urban Renewal Authority – Commissioner, Vice Chairman-Redevelopment Program
The Colorado Forum – Member
Aurora Economic Development Council – Board Member
Downtown Denver Inc.- Board Member
Metro Denver Economic Development Corporation – Past Co-Chairman, Member Board of
Governors
Colorado Concern – Member
Fitzsimons Redevelopment Authority – Past Chairman and Board Member